Wine Business Developer

WINE & MANAGEMENT LE CORDON BLEU GRADUATE

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Professional Summary

- **Bilingual (French-English) wine connoisseur**, looking to expand the **wine market in Asia by introducing and enhancing the educational and cultural aspects of the wine world to emerging markets**. Willing to move and committed to professional achievements.
- **After 4 years in the IT field,** attended **Le Cordon Bleu** culinary school, Paris, in **Wine Management**. This international, comprehensive course gives us proficiency in the wine sector, be it in **wine organoleptic analysis**, **business management**, **food & wine pairing**, **communication**, **sales** and **financial technology**. **Successfully graduated** (79.6%), under the supervision of Mr Franck Ramage, former Ritz and Crillon sommelier, and the sponsorship of Mr Olivier Poussier, best sommelier in the world 2000.

Wine Experience

- **2014** Public **lecture** on Rabelais and the **wine & food pairings of Chinon and Touraine**
- -- School **lecture** on the **additives in wine;** business school project on the **creation of a wine and spirits export business to South Korea.**
- -- 2-month internship at Label Place, an **import-export company** of gourmet food products. Created the entire company wine list and catalogues, wine **logistics** and **storage** processes.
- -- Sommelier for public events (Gala des Sommeliers de Paris, Le Grand Tasting, Eugen Tasting…)
- -- Built a **catalogue** of 170+ wines & spirits from 35+ producers willing to export to Korea.
- **2013** 2-week **winemaking** internship at Clos Saint Emilion Philippe, Saint Emilion, France.
- -- Wine trips to Bordeaux, Champagne, Cognac, Languedoc, Corsica, Touraine, Alsace, Rhône Valley.

Work Experience

2012-2013 **Project Manager/Business Consultant** at **celum GmbH** (11 months).

celum is a Digital Asset Management (DAM) software company, featuring several stock exchange listed companies as their customers

- Project management: **client management**, project follow-up.
- Business consultancy: trainings, installation. Change management & **customer project guidance.**

2010-2012 **Operations Analyst** at **MichaelPage International** (19 months).

Michael Page is one of the worldwide leaders in recruitment of qualified professionals across various disciplines

- Technical lead on several applications administration (incl. websites, financial reporting apps).

2009-2010 **SQL Developer** at **Toluna SAS** (16 months) *as a contractor.*

Toluna is a pioneer in the dynamic world of market research, data collection, reporting and visualization

- Database technical expertise**.** Extractions, administration, cleansing, reporting & quality process.

Education

2014 **Wine & Management diploma at Le Cordon Bleu**, Paris, France.
2008 **MSc (with Distinction)** in Database Systems at the **University of Westminster, London, UK.**
2007 **Computer Science Licence (BSc)** and **Master1** (**MSc**) at the University of Versailles, France.
2002 **General Baccalauréat (Hons)**, Scientific Section, at the Lycée Hoche of Versailles, France.

Hobbies

- Driving License obtained in 2004, in France.
- Gardening, Wine and Food pairings, Wine & Culture intertwinings…
- Regular running (10K, 15K Kms), fitness practices.

Last updated on the 1st of October 2014