QUALIFICATIONS OF MASTER APPRAISER

Tom DiNardo SPA & CAA
(855) 946-3825
www.WineryandWineAppraisals.com

Statement of Qualifications:

I have worked in the wine industry since 1988 and the auction and appraisal professions since 1993. I am the first and only auctioneer in the United States to become a sommelier diplomate and certified master wine appraiser.

Education:

ASA (*Candidate designation*) 2012
ISA-AM designation (*Accredited Appraiser*) 2008
Diploma: International Sommelier Guild, Sommelier Diploma Program 2007
Master Personal Property Appraiser (MPPA) 2007
Graduate Personal Property Appraiser (GPPA) 2002
Diploma: Western College of Auctioneering 2001
Bachelor of Arts degree: California State University Chico 1988.

Certifications:

2020 – 2021 USPAP (*Uniform Standards of Professional Appraisal Practice*) reaccreditation
Association of Online Appraisers – Certified Member (AOA CM) 2020
Appraisers National Association – Certified Accredited Appraiser (CAA) 2017
National Association of Professional Appraisers – Senior Professional Appraiser (SPA) designation 2012
International Society of Handwriting Sciences - Certified Graphologist certificate 1993.
Texas Southmost College – TCOLESE (TX. Commission on Law Enforcement Standards & Education) certification 1990.
Butte Junior College – POST (Peace Officer Standards and Training) certification 1987.
American Hotel & Motel Association 1987.

Licenses:

Auctioneer licensed in over twenty six states.

Honors:

Tom DiNardo's biography has been included in *Who's Who in America*
Vice President of Outreach – National Association of Professional Appraisers (NAPA)
Commanderie de Bordeaux – Founding Commandeur, Seattle Chapter
2015 – 2018 Wine Judge – Northwest Wine Summit
2015 Wine Judge - Seattle Wine Awards
2012 Wine Judge – West Coast Wine Competition
2010 Wine Judge – Denver International Wine Competition
2009 - 2010 Wine Judge – Indianapolis International Wine Competition
2009 Wine Judge – Lake County Wine Competition, "*The People's Choice Awards*"
2008 Wine Judge – California State Fair Wine Competition
Honorary Ambassador - World Gourmet Club

Business Membership Affiliations:

International Sommelier Guild (ISG)
International Association of Special Investigations Units (IASIU)
National Association of Professional Appraisers (NAPA)
Appraisers National Association (ANA)

Authored Articles and Publications:

"What Bidders Should Know About Wine Auctions" (January 2005), *WineSquire.com*
"Bidder Beware: Succeeding at Wine Auctions" (March 2005) *Wine Enthusiast* magazine
"Buying Opportunities at Wine Auctions" (June 2005), *WineSquire.com*

"Wine Appraisal - Protecting your Assets" (July 2005), *WineSquire.com*
"www.LocalWineEvents.com - A Wine Lover's Event Resource" (May 2006) *Wine Adventure* magazine
"Wine Buying for Charity: Advice from an Auctioneer" (May 2006) *Wine Adventure* magazine
"Cult Personality – Profile of Red Zeppelin Winery Wine Maker Stillman Brown" (July 2006), *WineSquire.com*
"Wine Gadgets and Gizmos" (December 2006), *WineSquire.com*
"Buying Wine at Auction" (March 2007) *Wine Adventure* magazine
"Bargains on the Block" (March/April 2007) *Santé* magazine
"Branch Wines – Big and Powerful" (September 2007), *WineandSpiritsJobs.com*
"Benefit Auctioneer Tom DiNardo is First US Auctioneer to Become Credentialed Sommelier" (12/2007), *WineSquire.com*
"Barlow Vineyards" (January 2008) *Decanter* magazine
"Loring Wine Company – All Pinot, All the time!" (February 2009) *WineSquire.com*
"Wines of the Midwest" – Discover the Indy Wine Competition (October 2009) *WineSquire.com*
"New Mexico Wines" – D.H. Lescombes Winery (November 2009) *WineSquire.com*
"San Jose: My First Symposium" Vol. 27, No. 5 *American Woodturner* magazine

Television Appearances Featuring Tom DiNardo:
"Wrecks to Riches" program - The Learning Channel 2007

Articles Featuring Tom DiNardo:
"Wine Auction Boom is Making Sweet Addition to Many Benefit Auctioneers Business" (Jan. 2005) *Auctioneer* magazine
"DiNardo & Lord Auctioneers Sets Wine Auction World Record" (July 2005) Whatcom Business Advocate
"Local Auctioneer Helps Set World Records in Wine Sales" (July 2005) Lynden Tribune
"Taste of Vail Goes to Highest Bidder" (March 2006) *Apres* magazine
"Wine Defined" (November 2007) *Best's Review - Monthly Insurance News* magazine

Client Wine Appraisals Performed:
Contested Assets (Marriage Dissolution)
Charitable Contribution Tax Deductions
Probate, Trusts, Wills & Estates
Insurance Claims

Contemporary Assets Performed:
I possess tremendous experience in the appraisal of wine and spirits, winery equipment, distillery equipment, brewery equipment, residential contents, and also business assets when required by my clients.

Additional Services Performed:
Cause & Origin Investigations
Complete Inventory Services
Expert Witness Services
Evaluation of Scope of Damage
Evaluation of Cost of Repair
Auction & Liquidation Services
Appraisal Reviews: *The written review and appraisal of other appraiser's flawed appraisal reports. My appraisal reviews will examine the appraiser's qualifications and confirm or deny the appraiser's following accepted appraisal theory, practices, and established federal guidelines (USPAP). Missing information gaps are filled in.*

Expert Witness Experience:
I provide expert witness court testimony on matters related to professional valuation, assets appraisal, spirits and wine appraisals, and also the auction, wine, and insurance professions. I objectively present the facts to both state and federal courts. I am a *Daubert* (Rule 702) qualified expert.

Partial Client List:
Auction Houses, Banks, Business, Law Firms, and Private Party.
Government Entities: Internal Revenue Service, Island County, WA. Sheriff's Dept., U.S. Customs, U.S. Marshals
Insurance Companies: Amtrust North America, Chubb, Fireman's Fund, Liberty Intl. Underwriters, Lloyds of London, Safeco, and Travelers